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# Wholesale Price List

## For Spring 1913

# J. C. Hale Nursery Company

Winchester, Tennessee

## To The Trade

We present herewith our annual trade list, and we are better prepared than before to handle your business. We have a branch nursery at Chattanooga, Tenn., which affords us the best shipping facilities in the South, being a central railroad point. For this reason we expect to make Chattanooga this season our main shipping point.

**GUARANTEE**—We use the greatest care possible to have our stock true to name in all instances, and should any prove not true, we stand ready to replace them free of charge or refund the purchase price, but do not hold ourselves liable to other damages than are herein named, and all our sales are made with this understanding.

## Tennessee State Board of Entomology

Knoxville, Tenn.

Certificate of Nursery Inspection, No. 87

Season, 1912—1913

THIS IS TO CERTIFY, That in accordance with an Act of the Legislature approved April 17, 1905, the nursery grounds of J. C. Hale Nursery Company, at Winchester, County of Franklin, State of Tennessee, were inspected by C. R. Spangler and J. E. Blake on August 30, 1912. The growing nursery stock was apparently from San-Jose Scale and other dangerously injurious insect pests and plant diseases.

Said Nursery is equipped for fumigating all nursery stock.

This certificate has reference to insects and diseases, and is not otherwise to be considered as an endorsement of the parties to whom issued; it does not apply to stock not grown in the aforesaid nurseries unless such stock is covered by proper certificate in favor of the nursery where grown. It is not transferable and may be revoked for cause.

Said certificate becomes invalid after August 1, 1913, and cannot be legally used after that date.

G. M. BENTLEY,

State Entomologist and Plant Pathologist.

# Terms, Rates and Shipping Instructions

**SHIPPING**—Please give shipping directions, whether by freight or express; also route. When no route is designated, we exercise our best judgment without assuming any responsibility, after goods are packed, except for our own mistakes.

**TERMS**—Cash or satisfactory reference before shipment. To responsible, prompt-paying parties, we extend the usual time.

**PACKING**—We have had years of experience in packing and pride ourselves in that particular, having shipped peach trees to far-away Italy, and they arrived at their destination in fine condition. We use tight paper-lined boxes, and pack with moss and shingle-toe. Usual charges for boxing and packing.

**CLAIMS**—All claims for errors, shortage in count, or bad condition of stock on arrival must be made within ten days after receipt of goods, which will be promptly corrected if our fault; but old stale claims coming in after the above date will not be considered by us.

**CAUTION**—All orders are accepted on condition that they shall be void should any injury befall the stock from frost, hail, fire, or other causes beyond our control.

## Apples---One-Year Grafts

	Per 100	Per 1000
First Class, 4 to 5 feet, whips .....	\$12 50	\$90 00
First Class, 3 to 4 feet, whips .....	10 00	80 00
First Class, 2 to 3 feet, whips .....	8 00	70 00

### Varieties

Arkansas Black	Red Astrachan	Black Ben Davis
Gano	Shockley	Horse Apple
Rome Beauty	Yates	Maiden's Blush
Yellow Transparent	Striped June	Stavmen's Winesap
Missouri Pippin	Ben Davis	Wealthy
Summer Queen	Grimes' Golden	Early Harvest
York Imperial	Kinnard's Choice	Johnathan
N. W. Greening	Red Limbertwig	Newton
L. S. Pearmain	Transcendent Crab	Spitzenberg
Red June	Wolf River	Winesap

## One-Year Peach

	Per 100	Per 1000
4 to 6 feet, 3-4 to 1 inch .....	\$10 00	\$70 00
4 to 5 feet, 5-8 to 3-4 inch .....	10 00	70 00
3½ to 5 feet, 9-16 to 5-8 inch .....	8 00	65 00
3 to 4 feet, ½ to 9 16 inch .....	7 00	55 00
3 to 4 feet, 7-16 to ½ inch .....	7 00	50 00
3 to 4 feet, less 7-16 inch .....	6 00	40 00
2 to 3 feet .....	5 00	30 00
1 to 2 feet .....	4 00	20 00

### Varieties

Alexander	Fox's Seedling	Reeves' Favorite
Belle of Georgia	Family Favorite	Smock
Carmen	Greensboro	Slappy
Chair's Choice	Hiley	Sneed
Champion	Heath's Cling	Salway
Chinese Cling	Lemon Cling	Stump
Crawford's Late	Mayflower	Victor
Crawford's Early	O. M. Cling	Waddell
Captain Eades	O. M. Free	Wonderful
Elberta	Piquett's Late	Yellow St. John

## Peach June Buds

We have a very fine block of June Budded Peach to offer the trade this season. Those June Buds will be well graded, nice stocky trees, a leading assortment of varieties.

	Per 100	Per 1000
Heavy, well branched, 3 to 4 feet .....	\$ 8 00	\$55 00
Stocky, well branched, 2 to 3 feet .....	6 00	40 00
Nice, well graded, 1 to 2 feet .....	5 00	30 00
Nice, 3 to 10 inches, suitable for lining out .....	4 00	20 00

## Keiffer Pears, One Year, Extra Fine

Grafted on Branched French Seedling

	Per 100	Per 1000
One year, 5 to 6 feet, whips .....	\$12 50	\$100 00
One year, 4 to 5 feet, whips .....	10 00	90 00
One year, 3 to 4 feet, whips .....	9 00	75 00
One year, 2 to 3 feet, whips .....	8 00	55 00
One year, 1 to 2 feet, whips ..	6 00	35 00

## One Year, Sour Cherry

Limited Supply

	Per 100	Per 1000
One year on Mahaleb, 3 to 4 feet .....	\$12 50	\$100 00
One year on Mahaleb, 2 to 3 feet .....	10 00	90 00
One year on Mahaleb, 1 to 2 feet .....	8 00	70 00

## California Privet

One and Two Year

	Per 100	Per 1000
Two year, well branched, heavy, 4 to 5 feet .....	\$ 5 00	\$30 00
Two year, well branched, heavy, 3 to 4 feet .....	4 00	20 00
One year, well branched, 2 to 3 feet .....	3 00	15 00
One year, well branched, 1 to 2 feet .....	2 00	10 00

We also offer 200,000 strawberry plants in a general assortment of varieties at reasonable prices. Also 50,000 Asparagus two-year roots at a low price to close out. Ask for prices.

100 large Magnolias, 4 to 6 feet, at 50 cents each; 200, 3 to 4 feet, at 35 cents each; 200, 2 to 3 feet, at 25 cents each; 50, 1 to 2 feet, at 15 cents each.

1,000 Dorothy Perkins, two year field grown roses, cut back last spring and in order to close the entire lot out in 100 lots and up, will make the price \$12.50 per 100.

Have 100 Madam Plantier, same age and grade, at same price.

Large surplus of German Iris at \$8.00 per 1000.



Can you? Yes, I know you can.  
Now then if you can, you will buy  
all the trees you can from me, and  
if you can grow more fruit than  
you can eat, you can can it.

**J. C. Hale Nursery Co.**

**Winchester, Tenn.**

(OVER)

LONGFELLOW could take a worthless sheet of paper, write a poem on it and make it worth \$65,000. THAT'S GENIUS.

ROCKEFELLOW can write a few words on a piece of paper and make it worth \$5,000,000. THAT'S CAPITAL.

"UNCLE SAM" can take an ounce and a quarter of gold and stamp upon it an "Eagle Bird" and make it worth \$20. THAT'S MONEY.

A MECHANIC can take material worth \$5 and make it into watch springs worth \$1,000. THAT'S SKILL.

A MERCHANT takes an article worth 75 cents and sells it for \$1. THAT'S BUSINESS.

A WOMAN can purchase a hat for 98 cents, but prefers one that costs about \$27. THAT'S FOOLISHNESS.

A DITCH DIGGER works ten hours a day and handles several tons of earth for \$1.25. THAT'S LABOR.

THE WRITER can write a check for \$90,000.00, but it wouldn't be worth a cent. THAT'S ROUGH.

THERE MIGHT be some who will claim they can grow better trees than anybody else and sell cheaper. THAT'S GALL.

EVERYBODY who wants the best trees they can get, and are willing to pay the price, should order from THE J. C. HALE NURSERY COMPANY. THAT'S COMMON SENSE.

(OVER)





# Surplus List

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## Of Ornamental Department, Shrubs and Shade Trees

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1,000 Spiraea Billardi, extra fine heavy clumps, 4 to 5 feet, 10 cents; 3 to 4 feet, 8 cents; 2 to 3 feet, 6 cents.

150 Spiraea Van Houttei, 3 years, heavy bushy, 3 to 4 feet, 10 cents; 2 to 3 feet, 8 cents.

200 Althea, very bushy, 3 to 4 feet, 15 cents; 2 to 3 feet, 10 cents; 1 to 2 feet, 8 cents.

2,000 Deutzia, Pride of Rochester, extra heavy, 4 to 5 feet, very bushy, 10 cents; 3 to 4 feet, 8 cents; 2 to 3 feet, 6 cents.

100 Golden Bell, 10 cents.

100 Smoky Trees, extra heavy and bushy, 4 to 5 feet, 10 cents; 3 to 4 feet, 8 cents; 2 to 3 feet, 6 cents.

200 Umbrella China, extra fine, 3 years old, 4 to 5 feet, 15 cents; 3 to 4 feet, 12½ cents; 2 to 3 feet, 10 cents.

400 American Black Walnut, 3 to 4 feet, 10 cents; 2 to 3 feet, 8 cents.

1,800 Tulip Poplar, 6 to 8 feet, 12½ cents; 5 to 6 feet, 10 cents; 4 to 5 feet, 8 cents; 3 to 4 feet, 6 cents; 2 to 3 feet, 5 cents.

600 White Locust, heavy, 10 to 15 feet, 25 cents.

100 American Elm, 10 to 12 feet, 15 cents; 1000 American Elm, 3 to 6 feet, 10 cents.

700 Box Wood, 6 to 12 inches, 8 cents; 400 3 to 6 inches, 6 cents.

50,000 assorted two year Blackberries, from suckers, at \$10.00 per 1,000.

Send us your want list on the above surplus as we must close it out this season, and in large lots, or, to clean up the entire lot, will make special prices.

Address all communications to

**J. C. Hale Nursery Company**  
Winchester, Tennessee

Give specific shipping instructions, stating the shipping point and name the railroad on which it is located. State also whether to ship to by freight or express.